

HP-Microsoft Unified Communications & Collaboration Solution

Designed for Midsize Businesses

SAMPLE

Speaker Name – Title

Date



Unified Communications & Collaboration

Streamline
Communications & Collaboration

Increase Efficiency
and Flexibility



Amplify Protection
and Control

Provide unified and
extensible platform



IT Productivity Issue

IDC research indicates that 18% of a midsize firm's infrastructure server capacity supports communications. What %* of IT staff time goes to supporting these tools?

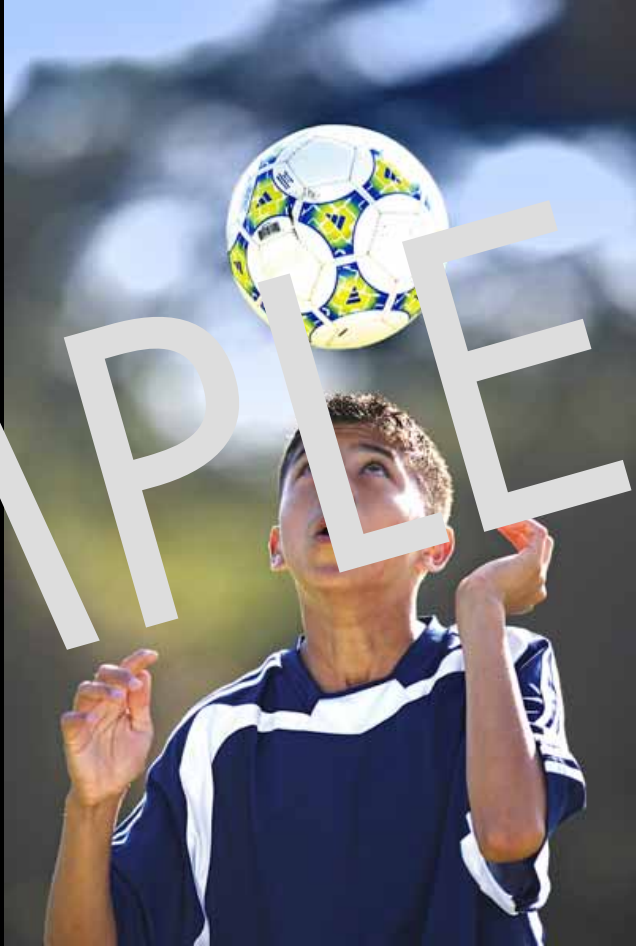
- A. 5
- B. 18
- C. 25
- D. 30

SAMPLE



IT Productivity Issue

30%
SAMPLE



Please Tell Us

- What are the key business concerns related to communications and collaboration processes?
- Which area(s) of IT infrastructure causes the most concerns relative to unified communications and collaboration deployment?

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Business Impact

"The combination of updated technology, such as the HP/Microsoft Unified Communications and Collaboration solution and best practices has been shown to reduce costs associated with communications and collaboration by 40% to 60% and reduce the amount of lost productivity by up to 30%."

IDC Whitepaper sponsored by HP, Achieving New Productivity Gains through Unified Communications and Collaboration Solutions, January 2010

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Unified Communications & Collaboration Solution built on Converged Infrastructure

Customizable End to End Reference Infrastructure running
Microsoft Exchange 2010
Microsoft SharePoint 2010
Microsoft Office Communications Server 2007
Microsoft SQL 2008

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Streamline Communications & Collaboration
Provide Unified and Extensible Platform
Increase Efficiency and Flexibility
Amplify Protection and Control



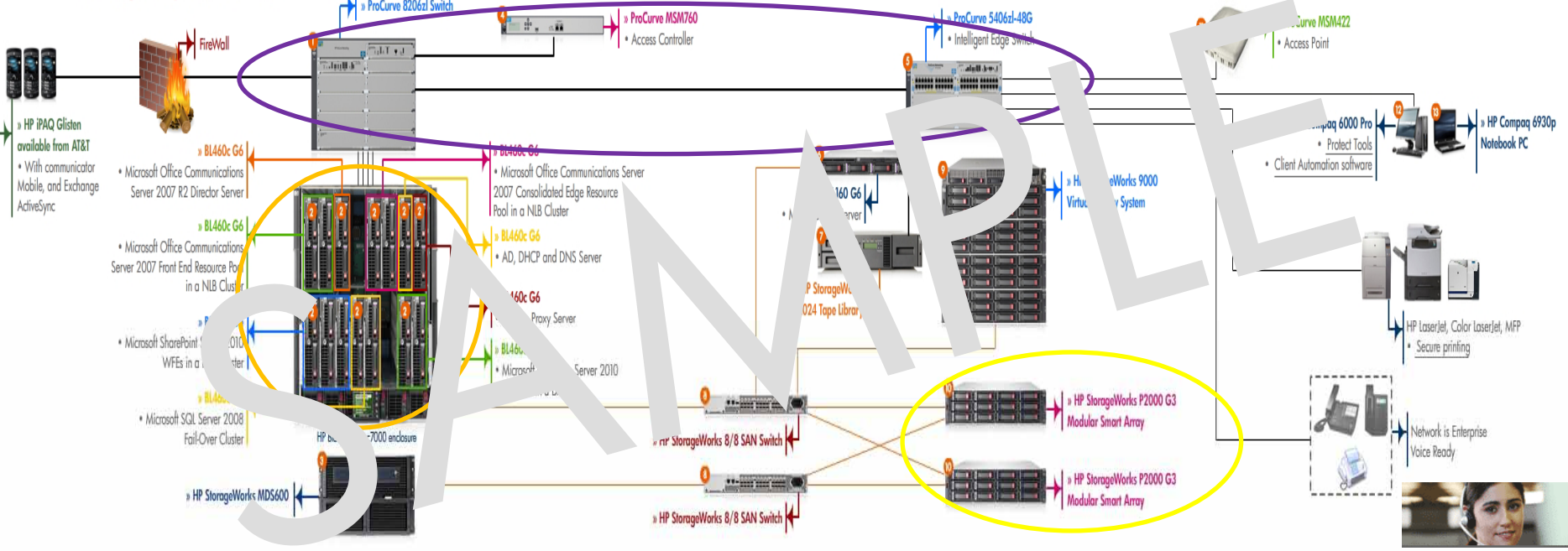
Reference Infrastructure supporting up to 1000 users

Cost Effective SAN with up to 57.6TB SAS/192TB SATA

ProCurve Proactive Defense - Access Control, Network Immunity

Virtual Connect Flex-10 Cuts network costs up to 66%

UC&C Configuration: up to 1000 Users - Blade



- 1 HP ProCurve 8206zl Switch
- 2 HP ProLiant BL460c G6 Server
- 3 HP ProCurve MDS600
- 4 HP ProCurve MSM760
- 5 HP ProCurve 5406zl-48G
- 6 HP ProLiant DL160 G6 Server
- 7 HP StorageWorks MSL2024 Tape Library
- 8 HP StorageWorks B/8 SAN Switch
- 9 HP StorageWorks 9000 VLS
- 10 HP StorageWorks P2000 G3 MSA
- 11 HP ProCurve MSM422
- 12 HP Compaq 6000 Pro
- 13 HP Compaq 6930p Notebook PC

Unified Communication and Collaboration configuration (up to 1000 users - Blade)



HP Total Care

The portfolio

that makes it possible



The backing

that makes it obtainable

HP
Total
Financing

The team

that brings it all together



Microsoft



& Your
Reseller

The results

that keep you moving

Manage
Protect
Grow



HP Enterprise Business. Outcomes that matter.

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